

## How Canadian Companies can Access US National Institutes of Health (NIH) Funding



National Institutes  
of Health

### Learn from an NIH expert:

- **Non-dilutive funding available in medical research and development**
- **Various pathways for Canadian companies to access this funding**

OBIO is partnering with NRC-IRAP's Biomedical Sector Team on a workshop on how Canadian companies and researchers can access funding, directly or indirectly, from the US National Institutes of Health (NIH). Although less straightforward for Canadian companies than American, various pathways exist for Canadian companies to work with the NIH. The NIH is one of the largest investors in medical research and development and is currently sponsoring 160+ projects in Canada totaling more than \$60M USD. NIH funding is vastly underutilized by Canadian companies.

The workshop will include a presentation by David Hood (President and CEO, DH3 & Associates), who has worked with the NIH's Commercialization Assistance Program (CAP) for more than 5 years. Following this, there will be a panel session with successful Canadian awardees of NIH funding. Immediately following the workshop (as well as the following day), David will be available for 1x1 meetings with companies to discuss their unique situation and potential eligibility for NIH funding. Companies interested in 1x1 meetings apply by February 22, 2018 with the registration form.

### WHEN:

March 5<sup>th</sup>, 2018  
9:30am - 11:30am

### WHERE:

ONRamp  
100 College Street  
Suite 158

### [REGISTER HERE](#)

Register for 1x1  
meetings by  
February 22, 2018

### Agenda

#### March 5, 2018:

9:30 am – 10:45 am	Presentation by David Hood
10:45 am – 11:30 am	NIH Awardee Panel
1:00 pm – 5:00 pm	1x1 meetings

#### March 6, 2018

9:00 am – 5:00 pm	1x1 meetings
-------------------	--------------

Attend in person by coming to OBIO, or via GoToMeeting, or teleconference.

To register for the event and optional 1x1 session, [CLICK HERE](#)

Questions? Contact Shahid Ahmad at OBIO for more details 416-848-6839 ext. 104 | [shahidahmad@obio.ca](mailto:shahidahmad@obio.ca)

## **About David D Hood MS, MBA, PMP**

David Hood has worked with the US National Institute of Health's Commercialization Assistance Program (CAP) for more than 5 years as a presenter, panel moderator, principle advisor, expert resource, mentor and coach. He has reviewed some of NIH's most promising emerging companies; more than 25/year. He has conducted successful workshops on how to work with the US NIH at various international and domestic venues.

Dave Hood also served as the Senior Advisor to the Principal Assistant for Acquisitions at the US Army Medical Research and Materiel Command for more than 5 years. Prior to that, he was the co-founder and President of Integrated Medical Systems where he was also the co-inventor of the company's core product line overseeing the product's evolution from idea to initial use in the field/hospitals. Prior to being selected to guide this successful spin-out from Northrop Grumman, he served as a Senior Program Manager successfully guiding the development and deployment of various integrated sensor systems for high performance aircraft, missiles, and satellites including the stealth bomber and the Global Positioning Satellites (GPS).

He has successfully worked with the US and European governments to sponsor funding for innovative medical products yielding over \$ 37M in non-dilutive funding for a single project over several years. Mr. Hood holds Master's degrees in Science and Business. He is a certified Project Management Professional and has received executive training from the University of Southern California and the Massachusetts Institute of Technology.

Mr. Hood works closely with a number of medical device industry experts and public policy consulting firms as needed to deliver a comprehensive team with the skills to execute successfully on various projects.